



AGREEMENT

Between

UNIVERSITY OF NAPLES 'L'ORIENTALE', ITALY

and

UNIVERSITY OF SOCIAL SCIENCES AND HUMANITIES VNU, HANOI - Vietnam

This agreement is made and entered into the day 1st April, 2011 between

University of Naples L'Orientale' (hereinafter UNO), a public university in Italy.

and

University of Social Sciences and Humanities, VNU-Hanoi (hereinafter USSH-VNU), Vietnam.

In consideration of the mutual covenants and agreements herein contained the sufficiency of which hereby acknowledged, the parties do hereby agree as follows:

I. AGREEMENT'S OBJECTIVES

UNO and USSH-VNU agree to establish the following programs

- 1. Exchange staffs and students between two universities. An exchange may be arranged at any time period that is acceptable to the sending and the host universities
- 2. Collaborate in seeking research funding for the common research.
- 3. Set up a Master program in "Public Policy" which will take place at USSH-VNU. UNO will be in charge in providing suitable curriculum and promulgate the Degree.

Further programs will be approved by mutual agreement. All UNO programs will follow all UNO regulations, academic standards and procedures.

All collaborative programs are subject to the final approval of USSH-VNU and UNO.

All collaborative programs can only be executed after obtaining authorizations from Vietnamese local authorities.

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II. OBLIGATIONS OF THE PARTIES

A. USSH-VNU's Obligations

- 1. Obtain authorizations, licenses, and other instruments to comply with local laws and regulations required to administer the academic degree program of UNO in Vietnam.
- 2. Appoint a representative to work with the Vietnam representative of UNO in coordinating the program.
- 3. Introduce qualified local lecturers who can meet the academic certification requirements of UNO to participate in the teaching of the above program.
- 4. Be responsible for entry visa for UNO's lecturers who travel to Vietnam to participate in the above programs.
- 5. Collaborate with the Vietnam representative of UNO in managing and promoting the program within UNO designated guidelines and academic requirements.
- 6. Processing student applications and selecting students in conjunction with the international partner
- 7. Providing classrooms and study rooms for students and lecturers
- 8. Providing library access and internet account for students and lecturers.
- 9. Assisting the lecturers from the University partner in finding accommodation/hotel, travelling to and during their stay in Hanoi.

B. UNO's Obligations

- 1. All UNO courses will follow syllabi similar to the ones being taught at UNO in Italy. These syllabi must be approved by UNO.
- 2. Provide the list of faculties involved and qualified lecturers to teach courses for the program. All lecturers teaching UNO courses must meet UNO certification standards.
- 3. Set all academic entrance requirements, academic program standards, graduation requirements and conditions (agreed with USSH-VNU). UNO retains the final decision on all academic standards and policies for UNO students and faculty.

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- 4. Developing a suitable curriculum for the program and course reading material and handout for students
- 5. Grant degree(s) to all students who have completed the program when they satisfy all UNO degree requirements. Degree(s) awarded will be identical in every aspect to the degree(s) normally awarded by UNO to students who satisfactorily complete similar courses at the UNO in Italy.
- 6. Appoint a Vietnam representative to coordinate and provide on-site management for the program between UNO and USSH-VNU. Terms and conditions of the agreement between UNO and the Vietnam representative of UNO relating to the collaborative program between UNO and USSH-VNU will be stated in a separate agreement.

III. BUGET FACTORS

- 1. All financial obligations related to expenditure for running the program will be detailed in the appendix, which will be developed after this agreement.
- 2. USSH-VNU will collect all tuition fee and other related fees of the collaborative program and pay all tuition fees and other related fees due to UNO on a timely basis as determined in the appendix by wire transfer to an account designated by the Vietnam representative of UNO. The payments need to be made within ten (10) days after students have completed their registration which shall be before the first day of class.
- 3. USSH-VNU is responsible for all financial obligations related to faculties. All costs related to marketing, supplies, equipment necessary for the running of the program will be mutually agreed and stated in the appendix.

IV. OTHER AGREEMENTS

Confidentiality. Each party hereto covenants, on behalf of itself, its representatives and its
employees to maintain in strict confidence any information concerning the project,
program, syllabi and student records which may be disclosed to any party during the term
of cooperation and to not make any unauthorized used of the confidential information.

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- 2. All syllabi of the program will remain the property of the party providing the syllabi, but a copy of each course syllabi must be maintained on file at UNO.
- 3. All parties guarantee that UNO has sole authorization for the use of UNO's name, program, academic standards, seal, logos and any promotional materials referring to UNO and its academic program.
- 4. Any advertisement/promotional materials that carry UNO's name, seal, or logo must be approved by UNO prior to publication and/ or release to the public.
- 5. Any advertisement/promotional materials that carry USSH-VNU's name, seal, or logo must be approved by USSH-VNU prior to publication and/ or release to the public.

V. TERMS OF THE AGREEMENT

- 1. The terms for this Agreement shall be three (3) years from the date of signing the Agreement. This Agreement will be automatically extended on a year to year basis thereafter. There must be a minimum of six (6) months notice to discontinue this agreement. This Agreement is non-exclusive.
- 2. In case of termination of this Agreement, all parties shall ensure that all existing students involved with the program will continue to receive the full support and joint efforts of all parties hereto in respect of alternative arrangements, for the completion of their courses and the notice to discontinue the agreement, the maximum time limitation for teaching, for the Master's degree shall not exceed two years.
- 3. This Agreement supersedes all prior agreements, understandings or arrangements (oral or written).
- 4. This signed Agreement is made in seven (7) copies in English, all of which are deemed to be official. Each party retains three (3) copies, the Vietnam representative of UNO retains one (01) copy.
- 5. This Agreement shall be binding upon and ensure for the benefit of the successors in the title of the parties but shall not be assignable by any party without the prior written consent of the other.

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6. The Agreement is an education cooperation agreement not a joint venture between the parties. Neither party has the authority to enter into any engagement or make any representation of warranty on behalf of the other party.

For the purpose of this agreement, notice shall be given to

Prof. Dr. Nguyen Van Khanh
 Rector, University of Social Sciences and Humanities
 No. 336, Nguyen Trai, Thanh Xuan, Hanoi, Vietnam
 Tel: 84-3858-3798, Fax: 844-3858-3821

2. Prof. Giuseppe Cataldi

Pro-Rector, University of Naples "L'Orientale"

Via Chiatamone 61/62 – 80121 Naples, Italy

Tel: 39-081-6909189, Fax: 39-081-6909115

University of Naples L'Orientale

University of Social Sciences and

Humanities, VNU- Hanoi

Professor Giuseppe Cataldi

Pro-Rector, University of Naples

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Prof. Nguyen Van Khanh

Rector, USSH-VNU Hanoi